



Kristi Henn
CASS COUNTY
MPR Realty, LLC | Logansport, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

I embrace change which allows myself to grow in my profession. I'm a team player, I like to share real estate knowledge and in turn I like to listen to my peers in hopes that one day I might need to apply what I learned to help my clients or even a peer. Knowledge is power and if I'm not learning then I'm not growing. Some may consider real estate a job but to me it's a passion and even if I can help a friend, stranger or potential client I will. I like to serve in my community and I choose real estate to do it.

What are the most important priorities or initiatives the Board should be considering in the next two years?

The low inventory is still driving purchase prices up which brings a multitude of issues in the future. Interest rates are considered to be high right now compared to the last decade so how do we as realtor help flatten the curves this past year has brought.

I feel the most pressing issues facing the association are:

Not enough associates to volunteer their time to help serve our communities in the best of our abilities. Life is busy and sometimes people don't realize how important a board of directors are for us as realtors until it's gone. So sharing the importance of why RACI and other boards exist, in all aspects and how this pertains to us performing a service to our community to the best of our abilities is very important.



Kim Reid
CASS COUNTY
Galloway, Murray & Scheetz | Logansport, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

I would bring extensive experience in finance as I have an accounting degree. I also serve as Treasurer on the Cass County Historical Society as well as assist small businesses as needed with accounting work. I also have previous banking and mortgage lending experience that could be an asset to the board.

What are the most important priorities or initiatives the Board should be considering in the next two years?

Professionalism within the industry and getting to know the issues of each county represented within RACI.

I feel the most pressing issues facing the association are:

Educating the public regarding the relevance and need for licensed Realtors to represent buyers and sellers in purchase or sale of their property. The competition of for sale by owners or purchase on site as is homes continues to grow, along with the stories of how they were not taken care of.



Janet Barnett
GRANT COUNTY
RE/MAX realty one | Marion, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

Experience!!

What are the most important priorities or initiatives the Board should be considering in the next two years?

Being able to communicate our thoughts and suggestions so we can understand the importance of working together for the betterment of our Association.

I feel the most pressing issues facing the association are:

Any new initiatives that affect our MLS.



Shanelle Cahill
HOWARD COUNTY
The Wyman Group | Kokomo, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

The most valuable leadership asset that I think I bring to the board this time around is that I am committed to serving RACI in a presidential role. I think that the opportunities that are offered to executive committee members will help improve my leadership potential in all areas and help me be a better board member with a wider breadth of knowledge to help serve the association.

What are the most important priorities or initiatives the Board should be considering in the next two years?

I think internally, the board should prioritize creating a culture within our association for encouraging more active involvement from all of our members. I think the more involved people are, the stronger our association will be and it would help create an environment where everyone feels their voice is heard.

I think there's value in coming together as an association and striving to support one another in a collaborative environment.

I feel the most pressing issues facing the association are:

One of the most pressing issues I think the association is facing is a lack of involvement from our members. We need to cultivate new leaders within our association for us to continue growing successfully.



Dee Dee Richards
MIAMI COUNTY
D.R. Indiana Realty, Inc | Peru, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

I am passionate about the role as a leader to not just sit on the board but to be very involved. Participating in events sitting on committees and actively involved. Work for the better of the members, our communities and our clients.

What are the most important priorities or initiatives the Board should be considering in the next two years?

Being involved to better our association with up to date products and programs relevant to our members. Work to keeping cost of services and programs affordable for all the members.

I feel the most pressing issues facing the association are:

The lack of inventory is hurting our community and our agents ability to make a good living. The association will be faced with less agents but continues to have rising cost of services and programs. Working to keep the services available to agents at an affordable cost I feel is a pressing issue.



Britni Merrell
TIPTON COUNTY
RE/MAX Anew Realty | Tipton, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

The asset that I think would be most valuable to the board is my ability to respect others by considering all sides of the matter at hand. I believe in treating team members as equals and acknowledging that we are all partners in a common goal.

What are the most important priorities or initiatives the Board should be considering in the next two years?

I believe that the board should consider a revamp of the existing committees, possibly consolidating a few of them. As a member and chair/vice chair of several committees over the years, I have seen the decrease in engagement and wish to find a way to breathe life back into these committees. My passion lies in community service, so it is a top initiative of mine to be ever increasing our footprint as Good Neighbors.

I feel the most pressing issues facing the association are:

I believe the most pressing issues facing the association are navigating a volatile market and lack of inventory in our areas. I also believe that staying relevant to Realtors by remaining at the cutting edge of business trends is an issue that always needs to be reviewed as the trends change so rapidly. The association will be faced with less agents but continues to have rising cost of services and programs. Working to keep the services available to agents at an affordable cost I feel is a pressing issue.



Jennifer Richey
TIPTON COUNTY
The Wyman Group Tipton | Tipton, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

I'm not afraid to make the tough decisions or have the hard discussions. I have served two terms on the board and feel my experience is still valuable to the board and our association.

What are the most important priorities or initiatives the Board should be considering in the next two years?

With RACI being in the process of adding Clinton County, I feel a board restructure is on the horizon. This will be a sensitive topic and will take strong leaders to navigate through this transition.

I feel the most pressing issues facing the association are:

There are a number of issues we are facing that the DOJ and NAR are battling out, so a lot depends on what comes out of those rulings. I foresee ongoing issues with big box brokerages like Zillow, EXP, etc disrupting our local initiatives. Also our engagement with our members. It's obvious we just don't have the engagement like we used to and we need to dig in and see how we can change that.



Jennie Terrell
WABASH COUNTY
Terrell Realty Group | Wabash, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

I maintain a positive focus and I am action oriented

What are the most important priorities or initiatives the Board should be considering in the next two years?

Continued education opportunities

I feel the most pressing issues facing the association are:

I don't know that I think of this as an issue but I would really like to see more opportunity for Managing Broker meetings whether that be by county or as a whole

Term ending December 2024



Tisha Strickler
WABASH COUNTY
Lundquist Appraisals & Real Estate Services | Wabash, IN

What is the most valuable leadership asset you would bring to the board of directors if you were selected?

I would say that my most valuable strength is adaptability, and my ability to change directions quickly when need be without becoming overwhelmed in the situation. And my communication skills with others including my ability to LISTEN to what others are saying not just HEAR what they are saying, but truly listen.

What are the most important priorities or initiatives the Board should be considering in the next two years?

Agent Safety, Proper Training of new agents, overall Awareness in the industry.

I feel the most pressing issues facing the association are:

Staying on top of new tools for the industry to keep all agents on top of their game. Obviously in the "new world" we live, work, and play in AGENT Safety will always be a pressing issue that will just become more and more necessary to incorporate new tools and safety measures protecting our agents. Making sure that we get more "buy-in" for those working to #1 keep us in business, and making sure that the laws that are being passed allow us to do our jobs to our best ability such as RPAC, and RACI in general, there needs to be more attention drawn to these groups and what exactly it is these organizations do for not just the industry itself but how big of a role what they do plays into each agents day to day activities and what would/could happen if we did not have these groups fighting for us behind the scenes. So I guess you can sum that up with the word AWARENESS, more awareness drawn to just how much is done behind the scenes that most never know was even happening.